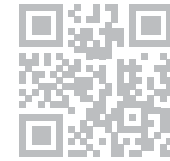




TLB

FINANCIAL SERVICES

keeping you well informed



COMPANY PROFILE





EXECUTIVE SUMMARY

TLB Financial Services (Pty) Ltd is a financial service company that focuses on rendering advisory health care services to employer groups and individuals also known as Direct paying members.

The Johannesburg based TLB. is led by a group of professionals with more than 15 years of combined experience in the Health Care Sector. Though the head office is based in Johannesburg, services are rendered nationwide.

The success of TLB lies in its foundation which is based on relevant skills, experience, qualified partners who have a deep understanding of Client and the needs thereof.



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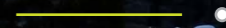
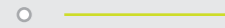
VISION & MISSION

VISION

To be a trusted resource centre in healthcare advisory services.

Mission

To keep the customer well informed at all times.



BUSINESS PARTNERS

The main purpose of forming a partnership is to achieve success as a team and bring in a wide range of product offering to meet the demands of our market and to provide a platform that presents our clients with meaningful choices as it relates to financial products. The following business partners are targeted to enhance our product offerings:

MEDICAL SCHEMES

- Bonitas Medical Fund
- BestMed
- Discovery Health
- Fedhealth
- Key-health
- Medshield
- Momentum Health
- Sizwe Medical Fund

GAP COVER PROVIDERS

- Stratum
- Turnberry
- Medgap
- Zest life

MEDICAL INSURANCE

- Medi Call Day 1
- Unity Health
- Essential Med

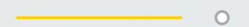


SERVICES

We provide fair, accurate and independent advisory service that is member focused, through our experienced and qualified consultants that will help members determine a medical aid scheme most beneficial and suitable to their healthcare needs. We are contracted to all top medical aid schemes in the country, and we ensure clients get maximum benefit out of medical aid and gap cover of choice.

OUR SERVICE MODEL

- We undertake to render the financial service to the client with due care, skill and diligence.
- We undertake to keep all information confidential unless required to disclose such information in order to effectively render the service required by the client.
- We undertake to submit applications timeously and to manage the administrative process in a professional manner.
- After a contract or policy has been issued, the client will receive confirmation of the terms and conditions of the contract directly from the product supplier, within a couple of 21 days.
- The client should be at liberty to contact TLB financial services if the policy schedule or terms and conditions of agreement have not been received.
- Failure to provide correct and full material information may influence an insurer in respect of any claim arising under your contract of insurance.



COMPETITIVE EDGE

TLB financial Services will leverage on the well-established networks to quickly gain market share while at the same time using research to see which industries are without adequate advisory services. Technology and marketing techniques will be employed to ensure maximum reach to communities that are not serviced by virtue of being in rural town. Our willingness to ensure access to quality healthcare and desire to serve our communities is the key to our success.



MANAGEMENT TEAM

TLB is led by three experienced professionals, who are of different skills, qualifications and expertise in the Health Care sector, but the combination brings about unique talent and understanding of landscape when it comes to private health care and benefits thereof.

The team holds various qualifications needed in the industry including RE 1 and 5, National Certificate in Wealth Management NQF level 5, Project Management, Financial planning with practical skills in healthcare administration, Sales & Marketing, Underwriting and Training.





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